

Guido De Schepper

guido.deschepper@skynet.be

+32 479183573

[linkedin.com/in/guido-de-schepper-2bb36628](https://www.linkedin.com/in/guido-de-schepper-2bb36628)

Summary

Creative and driven Automation Engineer (Bachelor level) with +35 years experience in Intralogistics, Packaging and Storage systems. Project management, Consultancy, Expertise, Concept and Application engineering, Sales and Marketing management and Business Development.

I have extensive knowledge of automatic material handling, conveyor, sorting, order picking, AGV, robots, ASRS, Storage racks and Packaging systems. Both on Mechanical, Electrical, Hardware and Software controls.

I'm available for project management, advice and consultancy in Intralogistics and -applications to end-customers, international agents and sales representatives, system integrators and large Multi-branched System suppliers in the Internal Logistics and Material Handling/packaging and Storage systems.

I have a lot of experience in developing the business and building an international network to distribute AGV-systems and material handling Intralogistics Projects.

I have strong knowledge in MS-Office applications: Words, Excel, Powerpoint, Teams, Notes, Planner ... etc....

Lots of experience in AutoCad Layouting, 2D as well as 3D.

I'm also developing simulations and application engineering and consultancy to Sales and Marketing.

Specialties: Intralogistics consultancy, Customer-communications, Editing Presentations, Concept-engineering, Preliminary AGV AutoCad design, System and layout engineering, Project/product-management, Simulations and capacity calculations.

Experience



Owner

Guido De Schepper Consultancy Services

Sep 2016 - Present (7 years 6 months)

Projects:

AB-Inbev/Evergrain; AB Inbev Samlesburry; AB Inbev Leuven; AB Inbev Las Palmas; PKM-France; AXELL-Logisitcs; AVERY-Dennison Soignies; Coca Cola-Antwerpen; Umicore; Manuport;

System-Consultancy / Project Manager for IntraLogistics and Automated Material Handling and Storage system-solutions (AMHS).

Project-management, -engineering, -planning. System Consultancy, advice, concept development and solution-specifications for your Material Flow management, Lay-outing, throughput, storage capacity and Material Handling Improvements and automation.

More then 3 decades of know how, combined with a strong developed knowledge and network of AMHS -suppliers as well as -users.

Long technical and commercial experience in AGV-applications in Industrial as well as Healthcare implementations and concepts.



Intralogistic Consultant

Guido De Schepper Consultancy Services

Sep 2016 - Present (7 years 6 months)



European Sales Manager

JBT Automated Systems

Aug 2022 - Nov 2023 (1 year 4 months)

European Sales management and business development for JBT AGV-systems



Sales Manager

Körber Supply Chain

Sep 2020 - Mar 2021 (7 months)

At Körber Supply Chain, we have a broad range of best-in-class supply chain solutions to fit a company's size, business strategy, and appetite for growth. A range that goes beyond software to include automation, voice, robotics, materials handling – plus the systems integration expertise to tie it all together.

Supply chains are the lifeline of any business model. They are either a crucial strategic advantage — or an obstacle that stands in the way of success. The supply chain challenges for companies are growing. It is hard to recruit employees and to keep up with the ever-higher expectations for choice, convenience, speed – and of course, price.

Business Developer & Sales Manager Benelux & France

Sep 2016 - Sep 2020 (4 years 1 month)

Consoveyo is the former EFACEC Handling Solutions and is an affiliation of the Körber Logistics systems; daughter company of the Körber Group

<http://www.koerber.de/en.html>

Consoveyo is a leading supplier of automated Material Handling and Storage Systems.

Consoveyo build world wide integrated solutions for handling applications, such as Automatic Storage and Retrieval Systems, Automated Distribution Centers, Order Fulfillment Systems and Automated Guided Vehicles.

The Consoveyo company provides to its customers a background of more than 30 years of experience in the development of complex handling and storage systems, with projects completed successfully at major companies and airports all over the world. The Consoveyo systems can be found in a wide range of industries such as food, beverage, paper, chemical, parts and components, pharmaceutical, automotive as well as for other system integrators and third party handling operators, retailers, banking, military and airports.



AGV Systems

Oceaneering

Mar 2016 - Aug 2016 (6 months)

Intralogistics system -consultancy, -planning, -study, -simulations, -budgetassessments, project-management and -engineering.

System Consultant / Account Manager

Apr 2014 - Feb 2016 (1 year 11 months)

Responsible for the Sales and Market Development of the French, Suisse, Belgian, Luxembourg and UK AGV-Market.

Technical-Commercial Specialist in IntraLogistics; more then 36 years of experience in concept and application engineering, Project-management, Sales & Marketing and Business Management.
Extensive experience in automated conveyor systems, order-picking, Warehousing, AGV s



Senior Application Manager

Scarabee Logistic Systems

Apr 2013 - Apr 2014 (1 year 1 month)

Intralogistics consultancy and developing application engineering to support Sales and Marketing.

Advise in AGV-technologies and - Applications.

Perform Pre-studies and advice and coach back-office activities.

Sales and Marketing Manager

SNOX Engineering Group

Aug 2011 - Mar 2013 (1 year 8 months)

Development business for AGV-systems;

Application engineering;

Marketing and public relations;

Advise and Consult Directors

Commercial Manager

MoTuM nv

Feb 2011 - Aug 2011 (7 months)

Development AGV-marketing;

Application engineering for partner-companies;

Sales support and training to Sales managers of partners

Marketing and public relations

Consultant

Guido De Schepper

Dec 2010 - Mar 2011 (4 months)

Specialised in Automated Material Handling Systems

Automatic guided Vehicles

and Intra-Logistics

European Sales Manager

JBT Corporation (before FMC Technologies)

Oct 1995 - Sep 2010 (15 years)

European Sales and Marketing Manager

Regional Manager Benelux and Germany Business-unit

Developing Automated Guided Vehicle Business



Product Manager

Dematic

Jan 1990 - Sep 1995 (5 years 9 months)

AGV - Automated Guided Vehicles

Project Manager Automation

Dematic

Jan 1988 - 1989 (1 year)

Project Managing automated Material Handling Systems, Conveyor-systems and Controls, PLC-systems

software and Hardware

Controls-engineering manager

Dematic

Jan 1983 - Dec 1987 (5 years)

Engineering in controls and automation of Material Handling;

Involved in design and commissioning

Automated Conveyors, Warehouse, and Automated Guided Vehicles

engineer and technician

Dematic

Jan 1977 - Dec 1982 (6 years)

Site-engineering and technician involved with installation and commissioning of Automated Material handling Systems.

Education

Syntra Antwerpen en Vlaams Brabant (Syntra AB)

Bachelor of Business Administration, Business Administration and Management,
General

2014 - 2016

FMC AMHS (PTP Training & Marketing Ltd)

Engineer's Degree, Sales Management

1997 - 1997

EGEMIN University

Engineer's Degree, Project Management

1993 - 1993

Project Management

AP Hogeschool Antwerpen

Bachelor's Degree, Electro-Mechanics

1973 - 1977

Currently Artesis Plantin Hogeschool Antwerpen (oude HTO Paardenmarkt)

GITHO

High School, Electro-Mechanics

1970 - 1973

Licenses & Certifications

Business management - Central examination committee of the Flemish Government

D/2014/3241/354



VCA Supervisors - EEI

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GDP Certificate - Aviato Academy

Issued Feb 2024 - Expires Feb 2026

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Skills

Logistics • Supply Chain • Sales Project Management • Sales Management • Business Development
• System Consultancy • Concept Development • System Engineering • Project Management • Project
Scope Development