



# Guido De Schepper

SystemConsultant / ProjectManager or Sales IntraLogistics:  
Conveyors- / ASRS- / AGV-systems  
Kapellen, Flemish Region, Belgium

## Summary

With over 35 years of experience in intralogistics, packaging, and storage systems, I am a seasoned automation engineer and a trusted system consultant and project manager for various industries. I have extensive knowledge of automatic material handling, conveyor, sorting, order picking, AGV, robots, ASRS, storage racks, and packaging systems, as well as their mechanical, electrical, hardware, and software controls.

As the owner of my own consultancy firm since 2016, I have successfully delivered intralogistics solutions for multiple clients, such as 3PL-companies, AB Inbev, Coca Cola, Umicore, and Danone. I provide project management, advice, concept development, and solution specifications for material flow management, layouting, throughput, storage capacity, and material handling improvements and automation. I also have a strong network of intralogistics suppliers and users, and I have developed the business and distribution of AGV systems and material handling intralogistics projects in Europe. I am proficient in MS-Office applications, AutoCAD, and simulations, and I have excellent customer communication and presentation skills. My mission is to help clients optimize their internal logistics and material handling processes and systems with innovative and cost-effective solutions.

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## Experience

### Guido De Schepper Consultancy Services

7 years 6 months

#### Owner

September 2016 - Present (7 years 6 months)

Kapellen - Belgium

Projects: 3PL companies; AB Inbev-Evergrain; Duvel; AB Inbev Samlesbury; AB Inbev Las Palmas; AB Inbev Leuven; AB Inbev Magor-UK; Coca Cola

## Contact

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[www.gds-cs.be/](http://www.gds-cs.be/) (Company)  
[kikh.jouwweb.be/](http://kikh.jouwweb.be/) (Other)  
[www.facebook.com/GuidoFriends](http://www.facebook.com/GuidoFriends)  
(Personal)

## Top Skills

Sales Project Management  
System Consultant  
Consulting

## Languages

Dutch (Native or Bilingual)  
German (Full Professional)  
French (Professional Working)  
English (Full Professional)  
Flemish (Native or Bilingual)

Antwerp; AXELL Logistics; AVERY-Soignies; Umicore; Manuport; PKM-France; Infrabel; NBB; Danone

System-Consultancy / Project Manager for IntraLogistics and Automated Material Handling and Storage system-solutions (AMHS).

Project-management, -engineering, -planning. System Consultancy, advice, concept development and solution-specifications for your Material Flow management, Lay-outing, throughput, storage capacity and Material Handling Improvements and automation.

More then 3 decades of know how, combined with a strong developed knowledge and network of AMHS -suppliers as well as -users.

Long technical and commercial experience in AGV-applications in Industrial as well as Healthcare implementations and concepts.

#### Intralogistic Consultant

September 2016 - Present (7 years 6 months)

Kapellen, Flemish Region, Belgium

#### JBT Automated Systems

European Sales Manager

August 2022 - November 2023 (1 year 4 months)

Kapellen, Flemish Region, Belgium

European Sales management and business development for JBT AGV-systems

#### Körber Supply Chain

Sales Project Manager

September 2020 - March 2021 (7 months)

Flemish Region, Belgium

Körber Supply Chain provides a wide range of top-quality supply chain solutions, that are tailored to meet the unique needs of each company. These solutions include automation, voice, robotics, materials handling, and systems integration, among others.

Supply chains play a vital role in the success of any business, acting as either a strategic advantage or an obstacle. As companies continue to face challenges in recruiting employees and meeting the increasing expectations for choice, convenience, speed, and price, supply chain management becomes even more critical.

Consoveyo, S.A.

Business Developer & Sales Manager Benelux & France

September 2016 - September 2020 (4 years 1 month)

Antwerp Area, Belgium

Consoveyo is the former EFACEC Handling Solutions and is an affiliation of the Körber Logistics systems; daughter company of the Körber Group

<http://www.koerber.de/en.html>

Consoveyo is a leading supplier of automated Material Handling and Storage Systems.

Consoveyo build world wide integrated solutions for handling applications, such as Automatic Storage and Retrieval Systems, Automated Distribution Centers, Order Fulfillment Systems and Automated Guided Vehicles.

The Consoveyo company provides to its customers a background of more than 30 years of experience in the development of complex handling and storage systems, with projects completed successfully at major companies and airports all over the world. The Consoveyo systems can be found in a wide range of industries such as food, beverage, paper, chemical, parts and components, pharmaceutical, automotive as well as for other system integrators and third party handling operators, retailers, banking, military and airports.

Oceaneering

AGV Systems

March 2016 - August 2016 (6 months)

Intralogistics system -consultancy, -planning, -study, -simulations, -budgetassessments, project-management and -engineering.

OCEANEERING AGV Systems

System Consultant / Account Manager

April 2014 - February 2016 (1 year 11 months)

Utrecht Area, Netherlands

Responsible for the Sales and Market Development of the French, Suisse, Belgian, Luxembourg and UK AGV-Market.

Technical-Commercial Specialist in IntraLogistics; more than 36 years of experience in concept and application engineering, Project-management, Sales & Marketing and Business Management.

Extensive experience in automated conveyor systems, order-picking,  
Warehousing, AGV s

### Scarabee Logistic Systems

Senior Application Manager

April 2013 - April 2014 (1 year 1 month)

Intralogistics consultancy and developing application engineering to support  
Sales and Marketing.

Advise in AGV-technologies and - Applications.

Perform Pre-studies and advice and coach back-office activities.

### SNOX Engineering Group

Sales and Marketing Manager

August 2011 - March 2013 (1 year 8 months)

Aartselaar

Development business for AGV-systems;

Application engineering;

Marketing and public relations;

Advise and Consult Directors

### MoTuM nv

Commercial Manager

February 2011 - August 2011 (7 months)

Development AGV-marketing;

Application engineering for partner-companies;

Sales support and training to Sales managers of partners

Marketing and public relations

### Guido De Schepper

Consultant

December 2010 - March 2011 (4 months)

Specialised in Automated Material Handling Systems

Automatic guided Vehicles

and Intra-Logistics

### JBT Corporation (before FMC Technologies)

European Sales Manager

October 1995 - September 2010 (15 years)

Benelux and Central Europe

European Sales and Marketing Manager

Regional Manager Benelux and Germany Business-unit  
Developping Automated Guided Vehicle Business

Egemin

Product Manager

January 1990 - September 1995 (5 years 9 months)

Belgium

AGV - Automated Guided Vehicles

Egemin

12 years

Project Manager Automation

January 1988 - 1989 (1 year)

Antwerp, Flemish Region, Belgium

Project Managing automated Material Handling Systems, Conveyor-systems  
and Controls, PLC-systems .....  
software and Hardware

Controls-engineering manager

January 1983 - December 1987 (5 years)

Belgium

Engineering in controls and automation of Material Handling;

Involved in design and commissioning

Automated Conveyors, Warehouse, and Automated Guided Vehicles

engineer and technician

January 1977 - December 1982 (6 years)

Antwerp, Flemish Region, Belgium

Site-engineering and technician involved with installation and commisioning of  
Automated Material handling Systems.

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## Education

AP Hogeschool Antwerpen

Bachelor's Degree, Electro-Mechanics · (1973 - 1977)

GITHO

High School, Electro-Mechanics · (1970 - 1973)